

FIG. 4

COMMODITY	UNITS IN STOCK			TOTAL UNITS IN STOCK
	RANK A (10%)	RANK B (20%)	RANK C (70%)	
CAMERA A → CAMERA A	12(12)	22(24)	85(85)	119(121)
CAMERA B → CAMERA B	20(26)	48(51)	150(179)	218(256)
TELEVISION X	2(6)	0(11)	25(39)	27(56)
TELEVISION Y	5(6)	11(13)	32(44)	48(63)
PERSONAL COMPUTER A	5(19)	15(37)	14(130)	34(186)
PERSONAL COMPUTER B	11(23)	42(46)	147(162)	200(231)
.
.
.

NOTE: () INDICATES NUMBER ORIGINALLY IN STOCK

FIG. 5

COMMODITY	QUANTITY SHIPPED (LAST FOUR WEEKS)		
	RANK A	RANK B	RANK C
CAMERA A	0	1	0
CAMERA B	5	2	20
TELEVISION X	3	10	11
TELEVISION Y	0	1	10
PERSONAL COMPUTER A	9	16	14
PERSONAL COMPUTER B	5	3	13
.	.	.	.
.	.	.	.
.	.	.	.

CAMERA A
CAMERA B